

# Danimex™

WHEN YOU NEED TO TALK



## Solutions Overview







# Contents

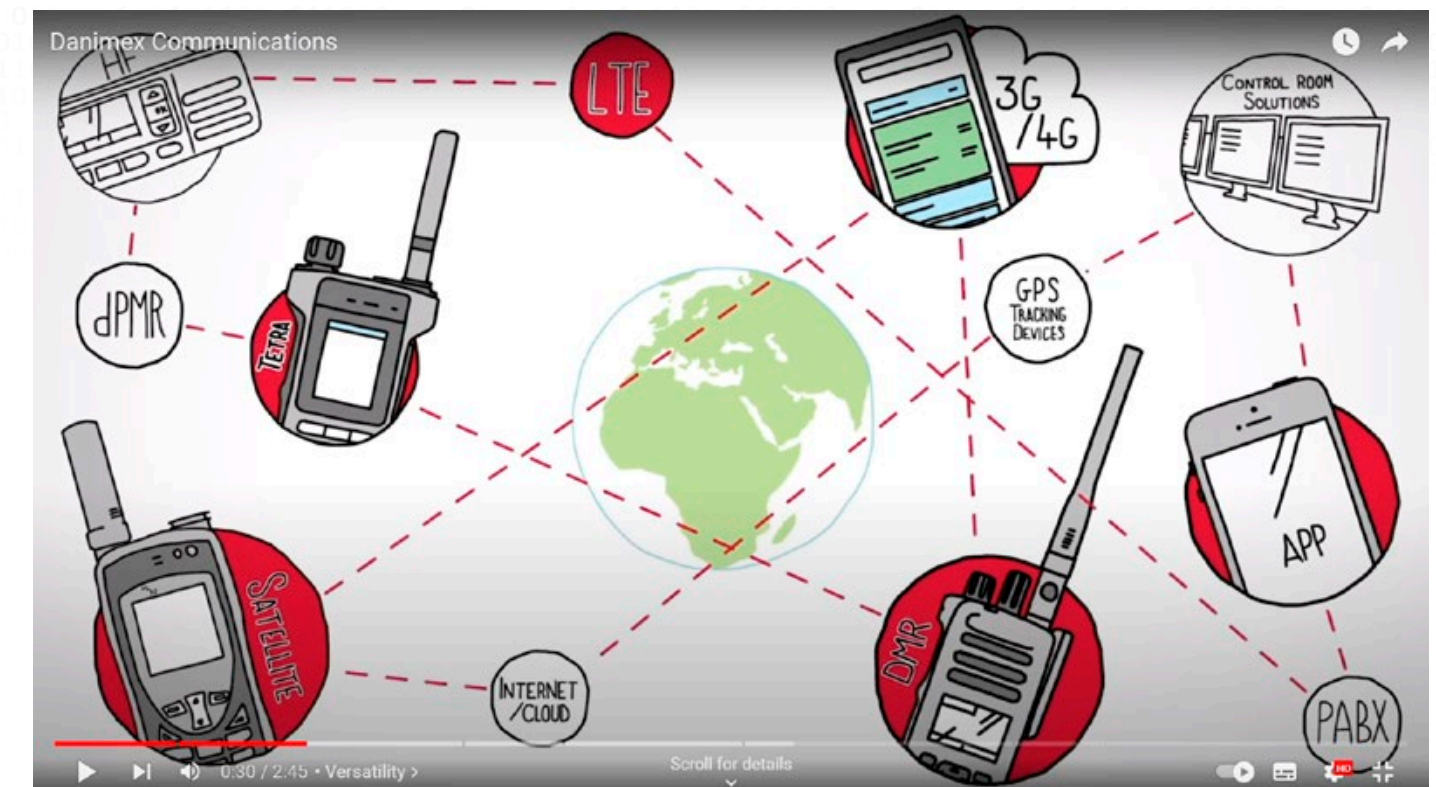
Executive summary . . . . .	5
We operate . . . . .	7
Unifying Responders, Protecting Communities: Our Next-Generation Emergency Communication Solutions . . . . .	8
Defending Borders, Preserving Ecosystems: Our Comprehensive Security Solutions . . . . .	10
Secure Operations, Seamless Communication: Elevating Safety in Oil, Gas, and Mining . . . . .	12
Securing Ports and Airports: Elevating Communication and Safety Solutions . . . . .	15
Enhancing Guest Experiences: Innovative Communication and Security Solutions for the Hospitality & Lodging Industry . . . . .	16
Global Humanitarian Unity: Fostering Hope and Relief Worldwide . . . . .	19
Powering Connectivity: Next-Gen Communication Solutions for Utilities Providers . . . . .	20
Motorola Solutions . . . . .	24
Long Range Acoustic Devices . . . . .	27
CCTV and Access Control . . . . .	28
IT Backbone and Access . . . . .	31
MESH IT Access and IP Communication Solutions . . . . .	32
Next-Gen POC Communication . . . . .	35
Tactical Communication . . . . .	36
Advanced Rescue . . . . .	39
Communication Solutions . . . . .	39
Body Worn Cameras . . . . .	40
Power Solutions . . . . .	43
Satellite Solutions . . . . .	44



# Executive summary

This document describes the Danimex wider product portfolio. You will find an overview of most of the brands that Danimex supports, as well as a brief description of them. For further information please contact your Danimex representative or mail us at [danimex@danimex.com](mailto:danimex@danimex.com).

## Danimex solutions video



## About us

Danimex Communication A/S is an award winning distributor of radio communication solutions and equipment throughout the world. We do business with humanitarian organisations, NGO's, defence, security and government organisations as well as modern industry. We base our business on quality products, full service and lasting relationships.



## Vertical markets

 **EMERGENCY AND SECURITY**

 **TACTICAL**

 **OIL AND GAS / MINING**

 **PORTS AND AIRPORTS**

 **HOSPITALITY AND LODGING**

 **HUMANITARIAN**

 **UTILITIES**

## We operate

in Europe, Middle East, Africa and wherever our customers take us. Our head office is located in Denmark and to be close to our main distribution channels, we have sub-offices in South Africa along with the sales representations across Middle East and Africa.

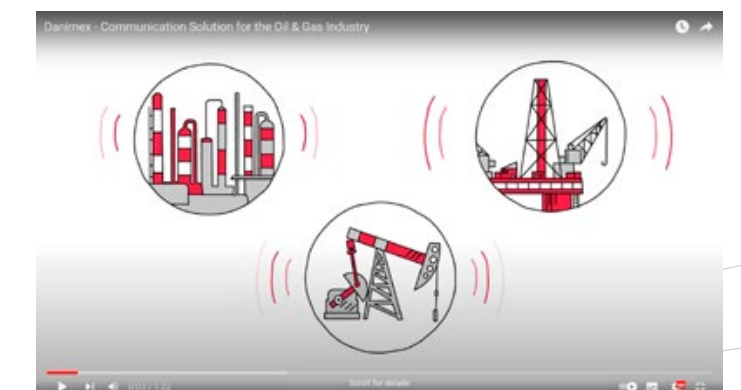
### DANIMEX SOLUTIONS VIDEO



### MINING SOLUTIONS VIDEO



### OIL AND GAS SOLUTIONS VIDEO



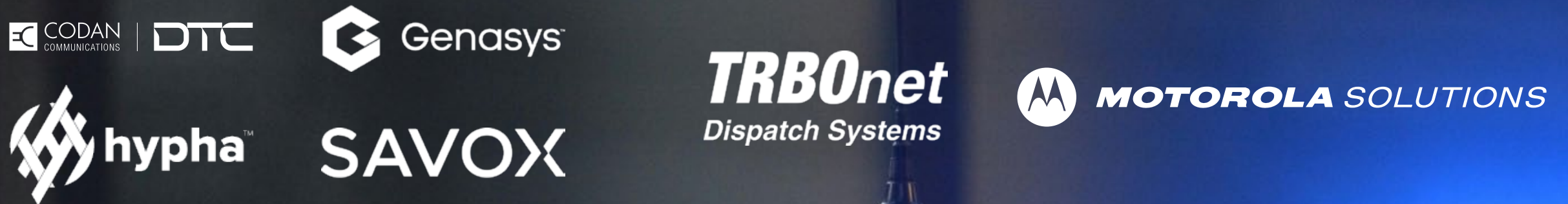


## Unifying Responders, Protecting Communities: Our Next-Generation Emergency Communication Solutions



Our emergency portfolio is geared towards public safety services. This sector targets vital services such as police, fire service, ambulance, and lifeboat teams. Within this portfolio, communication infrastructure like radios and encrypted networks are essential tools, enabling swift coordination among responders, enhancing response efficiency, and situational awareness.

Moreover, tailored telecommunication products ensure confidentiality and security in sensitive situations.







## Defending Borders, Preserving Ecosystems: Our Comprehensive Security Solutions

Our Tactical portfolio is dedicated to military and security services. It encompasses a diverse range of entities including armed forces, intelligence agencies, law enforcement bodies, and private security firms. Together, these entities play a crucial role in defense and maintaining public safety. Additionally, this portfolio extends its focus to include game parks, areas dedicated to wildlife preservation and management for conservation and tourism purposes.



# SAVOX

# SORDIN



**MOTOROLA**  
SOLUTIONS





# Secure Operations, Seamless Communication: Elevating Safety in Oil, Gas, and Mining

Our Oil and Gas/Mining portfolio targets where remote and harsh environments demand reliable connectivity and safety measures. These products, including satellite communication systems, ruggedised devices, and specialised networking equipment, facilitate seamless communication between remote sites and headquarters, ensuring operational efficiency and worker safety. They enable swift emergency response through devices like satellite phones and two-way radios, support real-time monitoring and control systems crucial for overseeing operations, and provide high-speed data connectivity for efficient data transmission and analysis. Customised solutions tailored to the industry's unique challenges, such as rugged hardware and secure communication protocols, ensure safety always comes first.



Reliable communication in challenging environment Danimex Communication with its market leading communication solutions can provide you with radios that are ATEX certified and can withstand major environmental threats such as explosive gases, extreme temperatures, combustible dust, noise, rain and toxic exposure.





# Securing Ports and Airports: Elevating Communication and Safety Solutions

Telecommunication products play a crucial role in the Ports and Airports Vertical, providing essential communication infrastructure for efficient operations and security. These products include radio communication systems, radar systems, and surveillance technologies, enabling seamless coordination among personnel and enhancing situational awareness in busy port and airport environments. They facilitate smooth communication between ground staff, air traffic controllers, and vessel operators, ensuring safe and timely arrivals and departures. Additionally, telecommunication products support security measures such as access control systems, CCTV networks, and intrusion detection systems, helping to safeguard port facilities and airport terminals against unauthorised access and potential threats.



Reliable communication in challenging environment Danimex Communication with its market leading communication solutions can provide you with radios that are ATEX certified and can withstand major environmental threats such as explosive gases, extreme temperatures, combustible dust, noise, rain and toxic exposure.





## Enhancing Guest Experiences: Innovative Communication and Security Solutions for the Hospitality & Lodging Industry

In the Hospitality portfolio, telecommunication products are essential for enhancing guest experiences. Products offered in this Vertical include for example phone systems and high-speed internet connectivity, catering to the diverse communication needs of guests and staff. High-speed internet connectivity is crucial for business travelers and tourists alike, supporting online bookings, communication, and entertainment services. Additionally, telecommunication products in the Hospitality Vertical include security measures, such as CCTV solutions and radios to ensure fluid communication between staff to ensure a flawless guest experience.



Cambium Networks



AVIGILON<sup>®</sup>UNITY







# Global Humanitarian Unity: Fostering Hope and Relief Worldwide

At Danimex Communications, our cutting-edge range of products and solutions are geared around supporting humanitarian missions on a global scale. The Danimex proposition centres on resolving the most stringent functional needs. In times of emergency and crisis, Danimex brings radio communication, energy, and other essential solutions to support your operations on the ground.

Through partnerships with leading manufacturers, organisations such as UNICEF and multiple humanitarian organisations, Danimex can study and propose the most appropriate two-way radio and other communication solutions. Our commitment to improving communication in challenging environments is borne out by the quality and performance of the specialised equipment and support services we offer.

Discover how our diverse portfolio of essential radio communication solutions supports humanitarian organisations like yours to streamline coordination, enhance safety protocols, and optimise operational efficiency in disaster response, conflict zones, and other critical settings.





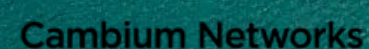


# Powering Connectivity: Next-Gen Communication Solutions for Utilities Providers

Utility companies rely on safe, dependable communications to keep nations running. To meet the most stringent operational requirements, Water, Electricity and Gas companies depend on solutions designed by Danimex for enhanced safety and efficiency.

Danimex offers a comprehensive range of products, including two-way radios, satellite communication, wireless broadband, and energy solutions for off-grid locations, ensuring seamless communication and reliable power autonomy.

With a strong commitment to quality, technical expertise, and customer satisfaction, Danimex will support you in finding the right communication solutions for your specific conditions. Our professional support services and strong collaboration with our partners in the field ensure that your organisation's operational needs are always maintained.





# Learn more about our solutions.



## Watch Now!

## DISCOVER OUR CASE STUDY AND SOLUTIONS PAGE!



### DIVE INTO SUCCESS STORIES

Explore real-life examples of how we've partnered with clients to overcome obstacles and achieve remarkable results. Get valuable insights and ideas for your own business endeavours!

### TAILORED SOLUTIONS FOR YOU

Are you looking for solutions to your specific business needs? There is no need to look any further! Our Solutions page offers a range of tailored options to streamline operations, enhance

customer experience, boost productivity, and optimise your digital presence. We've got the answers you're looking for!

### VISIT NOW

Ready to unlock your potential? Head over to our Case Study and Solutions page at to discover the path to success.







# Motorola Solutions

We offer a comprehensive Motorola product portfolio for many regions, encompassing a wide range of telecommunication and safety solutions. These include Broadband Push-To-Talk, Critical Connect, and WAVE PTX, which facilitate seamless collaboration through voice, video, and data integration.

In addition, their Broadband LTE Devices and Mobile Video solutions, such as Body-Worn Cameras, provide advanced technology for various communication and safety needs. This ecosystem is designed to bring together public safety agencies and enterprises, enabling them to collaborate more effectively.

## Which communications solution is right for you?



SOLD AND  
SUPPORTED

Available From



”

*“Bodyworn Cameras  
for a Safer Tomorrow.”*



*Body cameras are a critical part of your operation - but they're only the beginning. Go beyond the body camera by leveraging the power of the end-to-end Motorola Solutions technology ecosystem to keep your team, and the public, safe.*

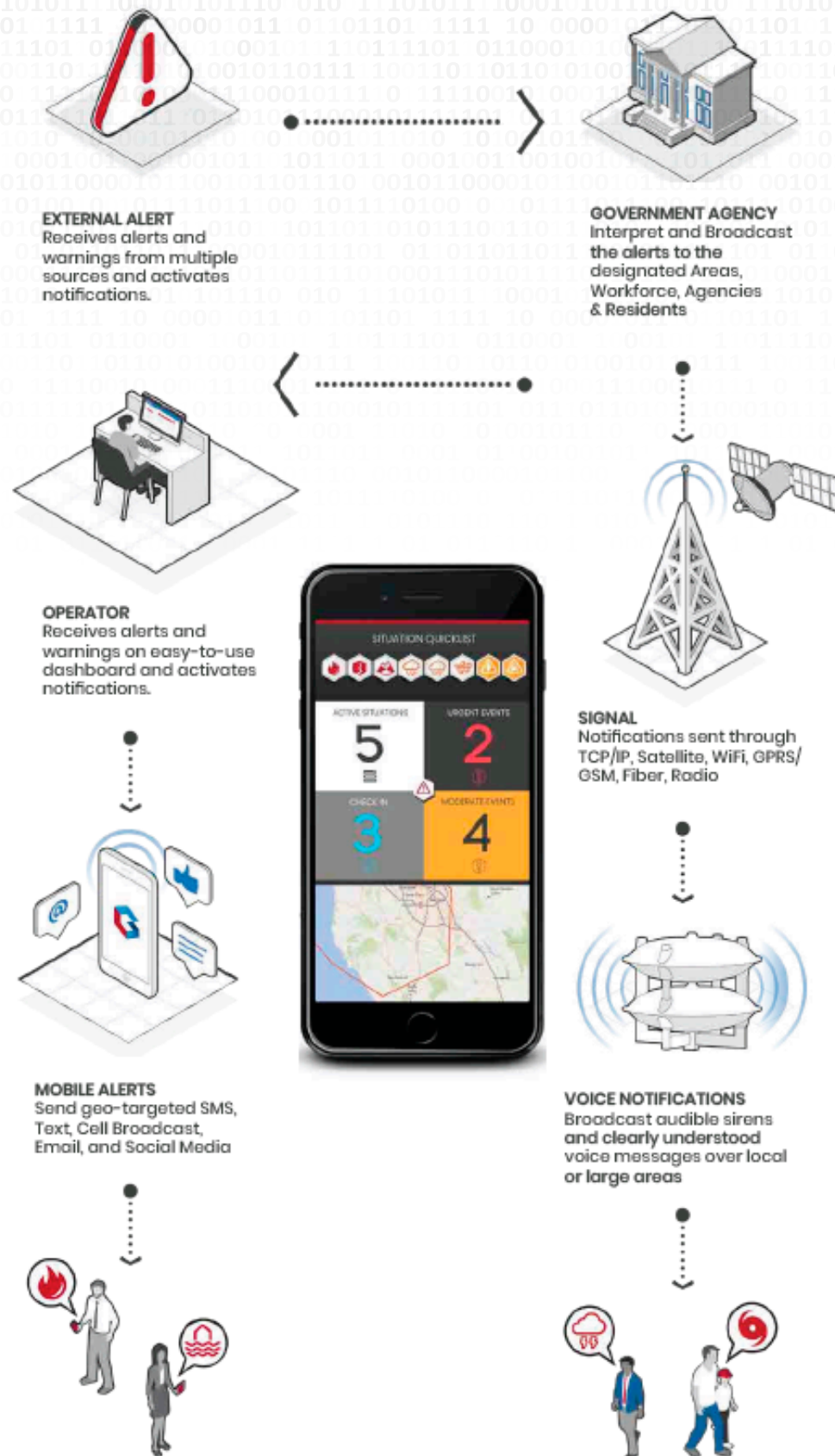


**MOTOROLA**  
SOLUTIONS

**TRBOnet**  
Dispatch Systems







## Long Range Acoustic Devices

Genasys LRAD® systems are utilised in over 100 countries for various applications, including Public Safety, Defense, Law Enforcement, Border and Homeland Security, Critical Infrastructure Protection, Fire Rescue, Emergency Management, Maritime and Port Security, and more. The Long-Range Acoustic Device (LRAD) is a high-intensity directional acoustic array designed for long-range communication and mass audible warnings and voice instructions. Genasys' Integrated Mass Notification Systems (IMNS) combine industry-leading speaker arrays with location-based mass messaging for a unified multi-channel alerting solution.

The LRAD systems deliver live or recorded voice messages with exceptional clarity for any operational scenario, and they are optimised to the primary range of hearing, ensuring that every broadcast is clearly heard, even above crowd, engine, and background noise.

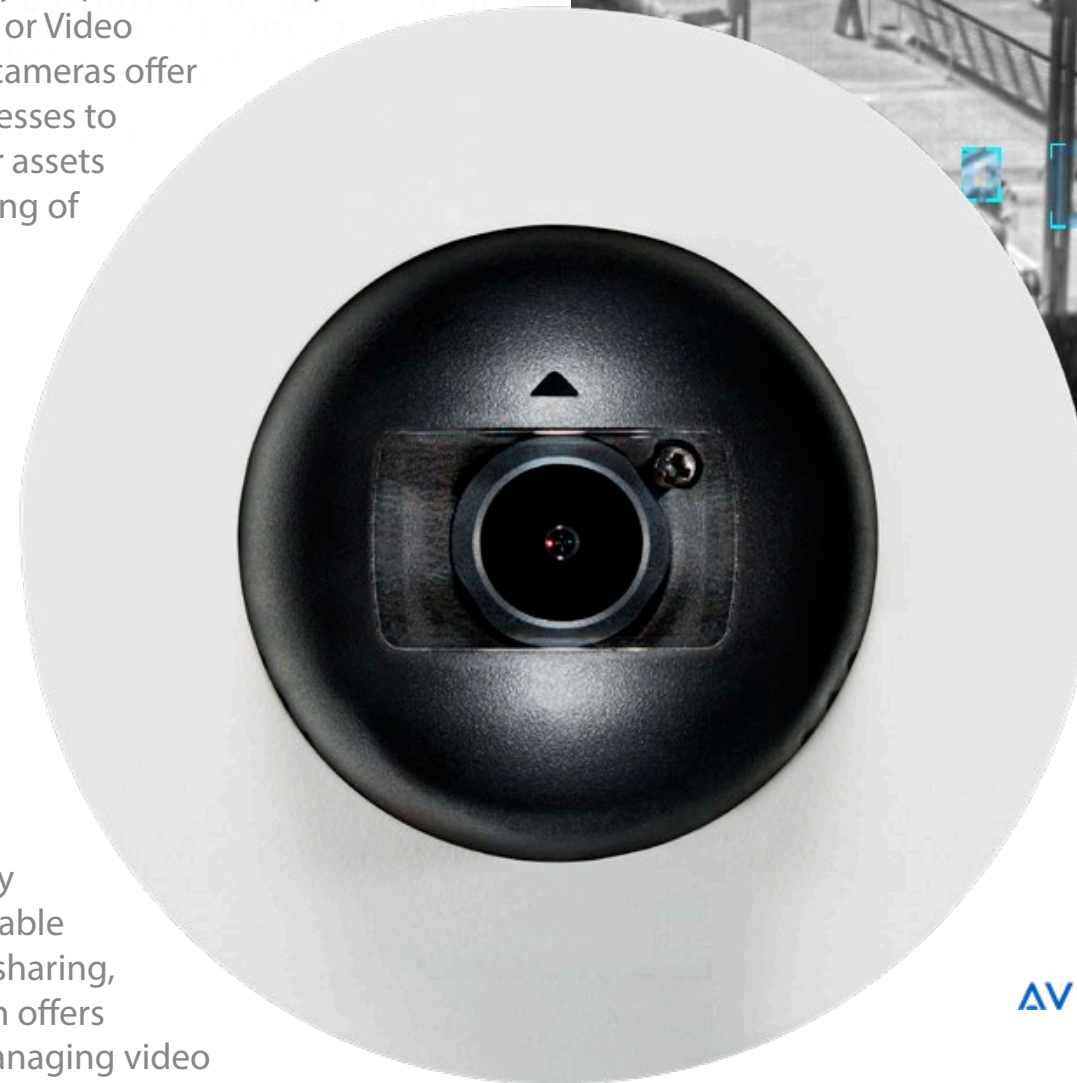




## CCTV and Access Control

In today's world, security has become a growing concern due to domestic crime and international terrorism. As a result, there is an increasing demand for security camera footage and post-analysis tools. One of the most cost-effective ways to provide security in the workplace is using CCTV Security or Video Surveillance Systems. Modern security cameras offer advanced technology that allows businesses to lower costs and risks by protecting their assets with continuous and seamless monitoring of their facilities.

We offer a security portfolio which includes Cambium, SecurifAI, Motorola, and Avigilon. Cambium offers wireless video surveillance infrastructure that provides high-resolution streams to CCTV cameras. Motorola's mission-critical video solutions portfolio delivers superior situational intelligence, and their body camera provide live-streaming of video and location for greater awareness, safety, and efficiency on the wherever the wearer may be. Motorola Solutions Body Worn cameras provides a range of wearable cameras and accessories for capturing, sharing, streaming, and storing footage. Avigilon offers the most advanced software tool for managing video footage and a suite of wearable cameras. Finally, SecurifAI provides AI-powered video analytics that can detect and alert security personnel to potential threats in real-time.



”*Clear Vision, Safe Surroundings*”

A well-designed and professionally installed security system is crucial for businesses to ensure the safety of their facilities and employees, help to reduce costs and risks, prevent and deter crime, keep employees honest, encourage good behavior, prevent safety incidents, and assist law enforcement.







## IT Backbone and Access

Products for IT Backbone and access offered by Danimex are provided by Cambium Networks and their comprehensive range of solutions that meet the increasing demand for IT and data connectivity. This includes high-grade, encrypted solutions for various sectors such as fire and rescue services, emergency access, oil and gas, mining, hospitality, and industry.

The cnMaestro™ is a cloud-based or on-premises software platform for secure, end-to-end network control, offering wireless network management functions in real time and optimising system availability. This platform simplifies device management, offers full network visibility, and provides zero-touch provisioning. It is designed to meet the emerging needs of business and residential customers. Additionally, Cambium's solutions cover all levels of IT backbone and access, ranging from high-grade, encrypted solutions to enterprise and home-grade solutions, all of which can be managed by their home-grown Wireless Network Manager. The company's wireless video surveillance infrastructure provides 100 Mbps+ connectivity for high-resolution streams to CCTV cameras, offering a simple and efficient solution for video security surveillance.



**Cambium Networks**



# MESH IT Access and IP Communication Solutions

In a world where data connectivity is essential, especially for fast deployment teams and standalone communication, mesh-style networks are a great fit. These networks are ideal for emergency workers, soldiers, and non-static teams such as those in mining. Danimex offers MESH-based solutions from DTC, ACE6, and HYPHA, all of which have proven field usage.

These solutions utilise advanced COFDM wireless products to establish IP-based private communication networks in both line-of-sight and non-line-of-sight situations. The MESH wireless network is hub-less and can form connections in point-to-point, point-to-multipoint, and multipoint-to-multipoint configurations.



DTC



*Situational awareness for command with reliable real-time updates and location from fire fighters on the front lines.*







“Stay connected  
wherever You Are”

## Next-Gen POC Communication

With the increasing reliability and coverage of Public Land Mobile Networks (PLMN) and LTE, there has been a shift towards Push-to-Talk Over Cellular (POC) for clients.

Danimex offers POC with country-wide coverage with no network investment, and cloud rental-based systems provide an OPEX-centric budget. POC allows for easy upscaling or downscaling of users on a moment's notice, and users still benefit from all the features of a trunked radio network. These POC are supplied by Motorola Solutions, TASSTA, and TRBOnet and offer solutions suitable for various industries, including oil and gas, mining, security, hospitality, and industry. POC radios use the internet protocol (IP) network to connect users in real-time, and they offer wider coverage areas, advanced features, and lower costs than traditional two-way radios, and leverage existing cellular and WLAN networks, making it particularly useful for organisations and businesses that rely on communication.

RugGear®

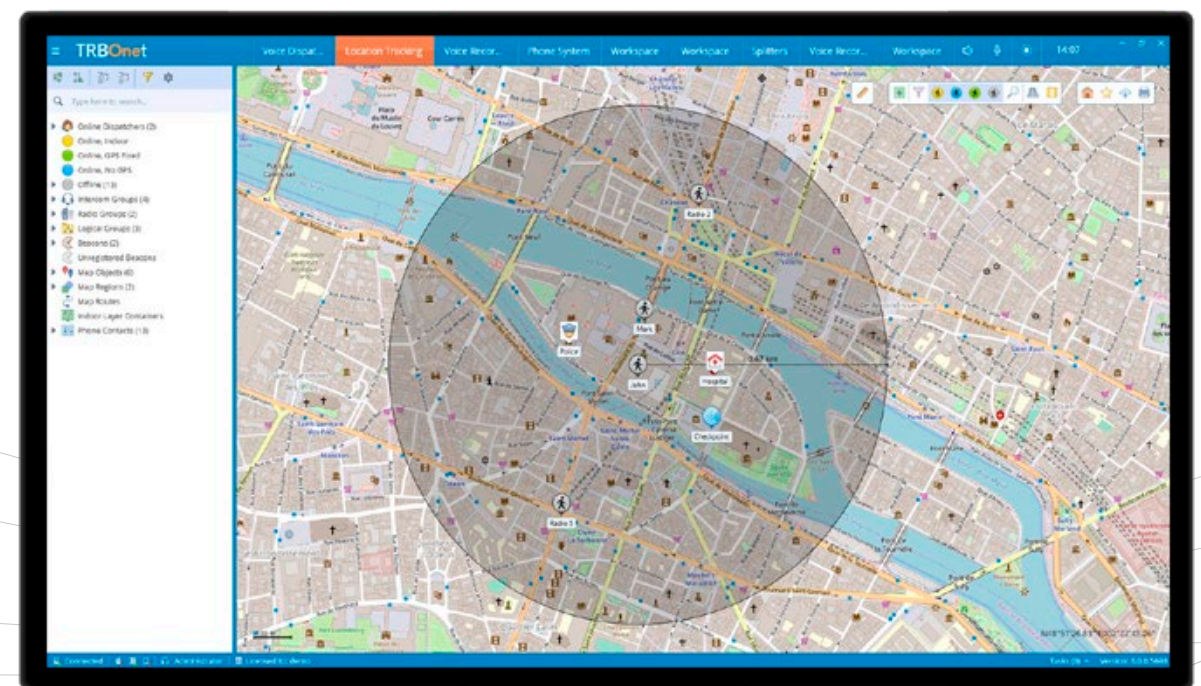
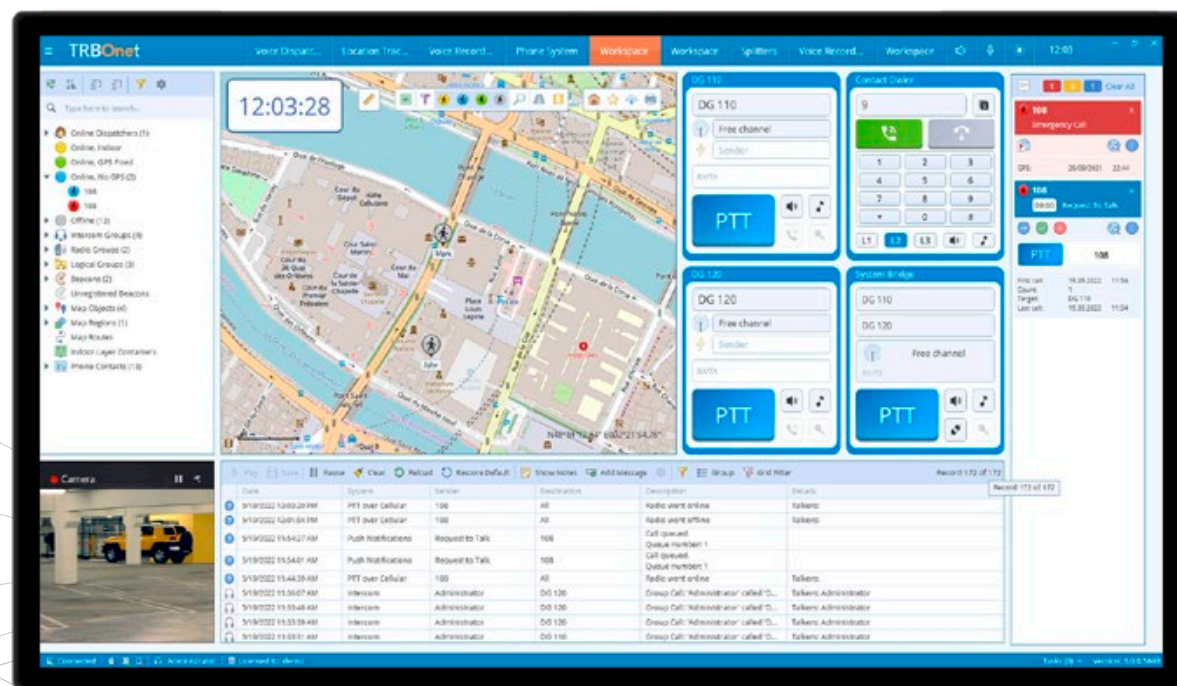
TELOX



TRBOnet  
Dispatch Systems

ecom

i.safe MOBILE

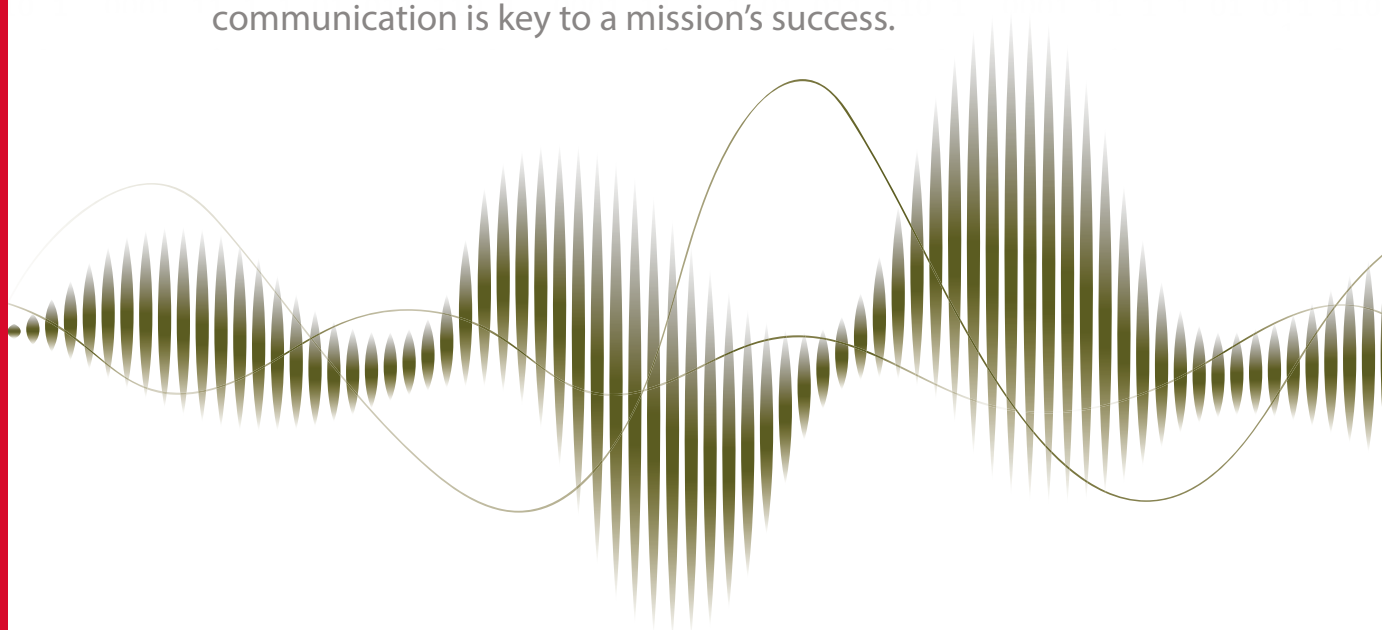




# Tactical Communication

Tactical communications, vital for conveying orders and military intelligence, are typically achieved through specialised radio or satellite equipment. This equipment ranges from robust to lightweight and can include encryption capabilities.

Danimex offers clear and dependable High Frequency (HF) digital voice and data communication for military applications. Additionally, the body-worn sensors enable informed tactical decisions with mission-critical data generated from soldier-worn sensors, allowing for immediate reaction to emergencies and prediction of potential issues. The target of this tactical communication is the Military sector, game parks and Police SWAT Teams, where seamless and clear communication is key to a mission's success.



**CODAN**  
COMMUNICATIONS

**DTC**

**COMTECH**  
EF DATA

**SAVOX**



**SORDIN**

**MOTOROLA**  
SOLUTIONS





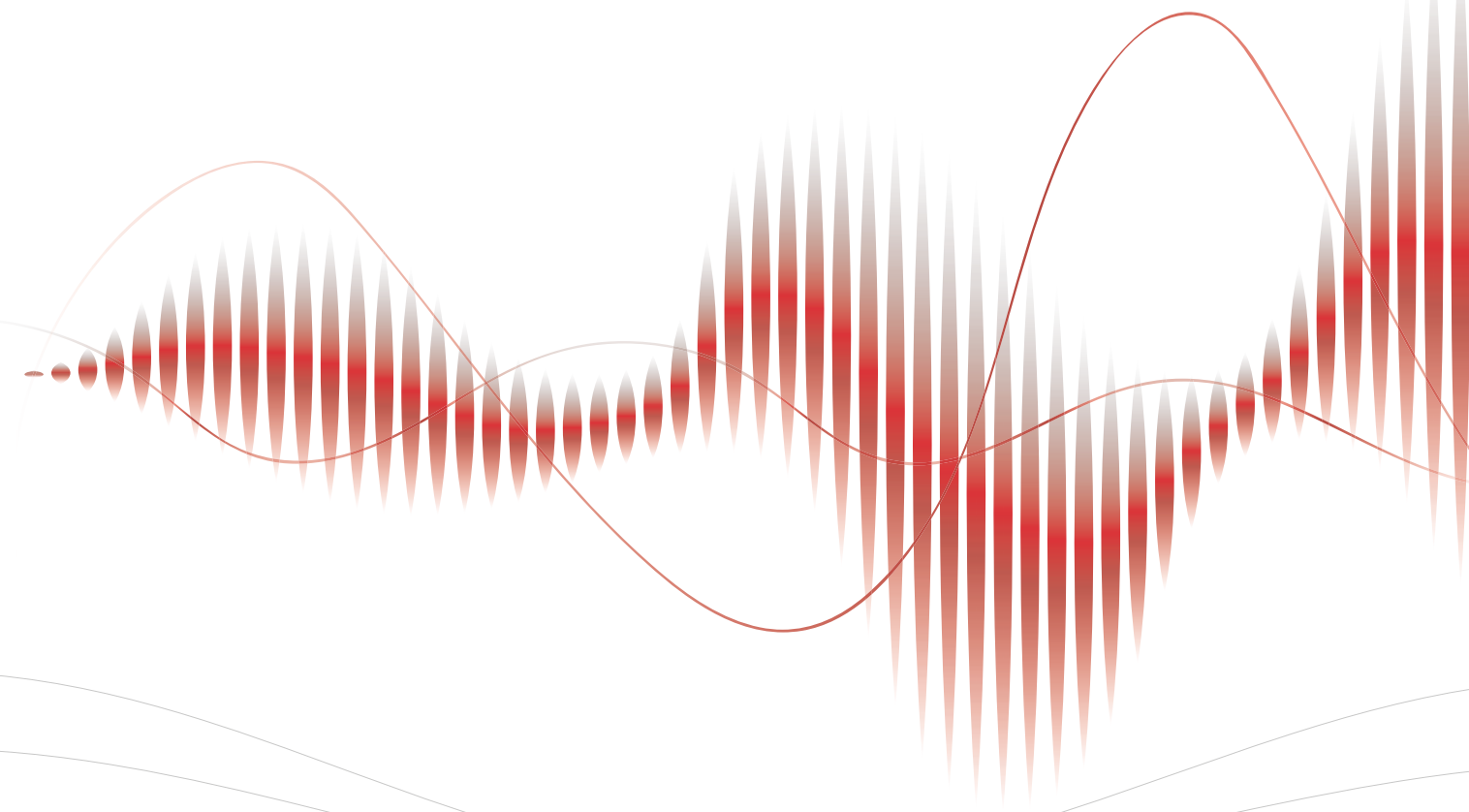


## Advanced Rescue Communication Solutions

Danimex offers the Hardline Rescue Kits by SAVOX that are designed for confined space rescue, collapse rescue, urban search and rescue, and high angle rescue, enabling two-way communication between the rescue team and the victims.

The kits vary from entry level to more comprehensive kits and are suitable for fire and rescue services, emergency access, oil and gas, and mining. Providing simultaneous, two-way voice communications between the rescuers and the victim, the kits pick up where traditional radios fail or when hands-free, secured communications are required. Additionally, the kits offer hands-free, full-duplex private communication between the victim and the rescuers and include a watertight and shock-resistant microphone for locating and communicating with trapped victims in a structural collapse. They're made for reliable and secure communications in various rescue scenarios, making them essential for first responders and rescue teams.

# SAVOX







# Body Worn Cameras

Body Worn Cameras (BWC) are becoming increasingly popular as part of comprehensive security systems to address rising concerns over domestic crimes and global terrorism.

Companies like Motorola and TELOX offer BWC as part of their security portfolios, providing enhanced situational awareness, improved employee safety, and efficient incident management. By incorporating BWC within a holistic security strategy, organisations can achieve multiple objectives including safeguarding their premises and staff members, reducing costs and risks associated with criminal activities, preventing and deterring unlawful conduct, encouraging responsible behaviors among employees, averting accidents, and supporting investigations conducted by law enforcement agencies.



“Bodyworn Cameras for Community Safety.”



**MOTOROLA**  
SOLUTIONS

*Capture every incident while deterring theft and aggression with body cameras that fit seamlessly around your operations. Complete all configuration and maintenance at your convenience, using our easy-to-use backend software, VideoManager - requiring minimal training and disruption.*







“Power.  
Anything.  
Anywhere.”

## Power Solutions

Danimex offer a wide range of energy solutions, including high-performance solar kits, complementary components, and portable lighting devices.

Our products are designed to provide reliable and sustainable power, enabling seamless connectivity and efficient operations in remote or challenging environments. We work closely with each customer to identify specific needs and develop customised solutions, ensuring optimal results regardless of the project’s requirements.

Our energy solutions are built to deliver dependable and sustainable power, facilitating seamless connectivity and effective operations in hard-to-reach or demanding environments.



“Welcome to the world of Victron Energy, where innovation meets reliability in the realm of energy solutions. As a leading global provider of power conversion and energy storage systems, Victron Energy has been at the forefront of empowering individuals, businesses, and communities with efficient and sustainable energy solutions for decades. From robust solar charge controllers to cutting-edge battery inverters, our comprehensive range of products is engineered to deliver seamless integration, exceptional performance, and unparalleled peace of mind. Join us as we embark on a journey towards a brighter, more sustainable future with Victron Energy.”



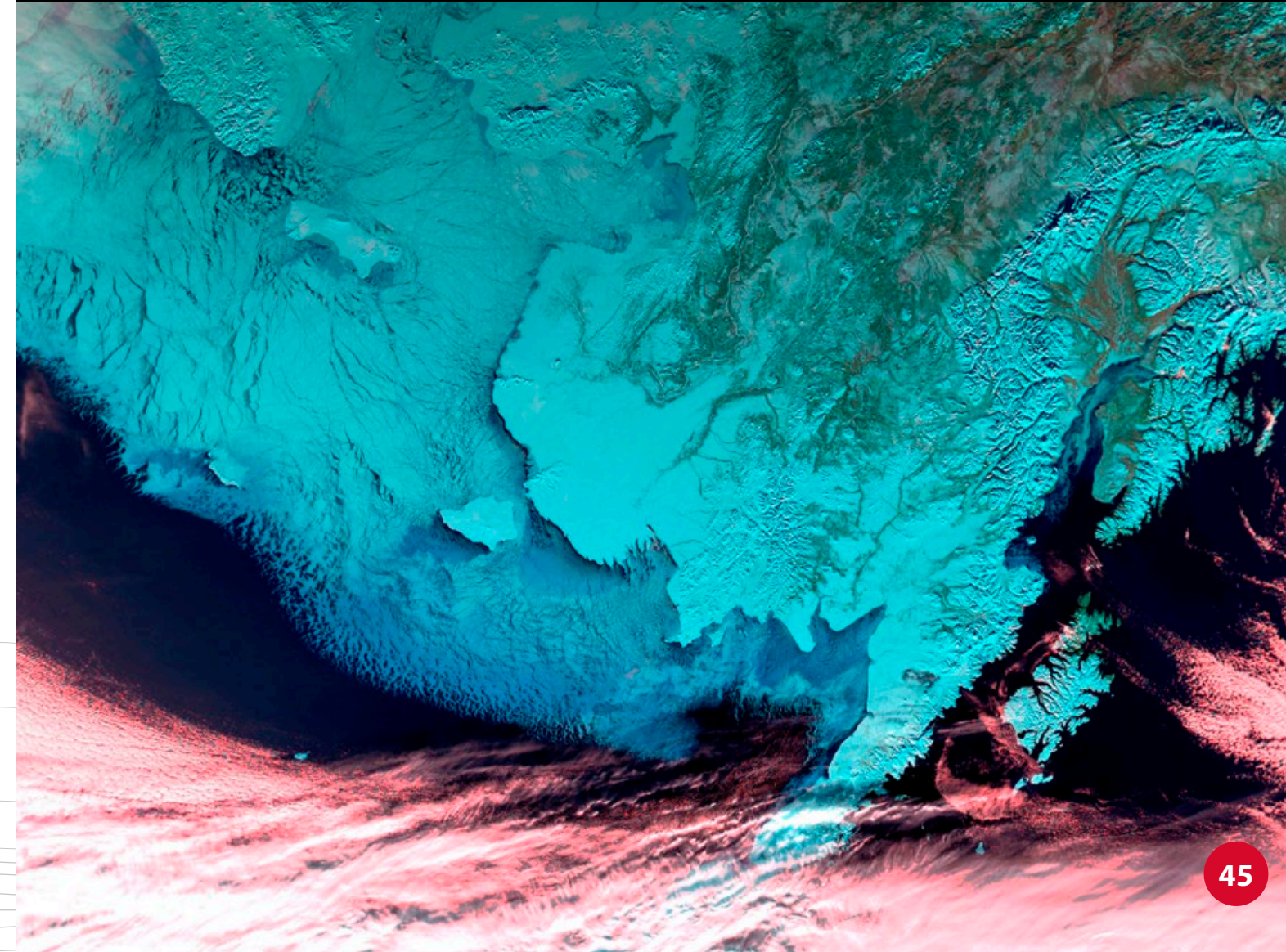




# Satellite Solutions

Danimex Communication offers satellite solutions for individuals and organisations requiring communication in remote or challenging environments. Our solutions include a range of satellite communication devices designed to provide reliable connectivity where terrestrial communication is not possible.

Tailored for various needs, our diverse portfolio of satellite solutions caters to professionals, organisations, and adventurers seeking unparalleled connectivity beyond traditional boundaries. These devices ensure seamless communication even in the most challenging terrains.





## Danimex Communication A/S

Elholm 4 · DK-6400 Sønderborg · Denmark

Phone: +45 7342 5600 · Fax: +45 7342 5615

[danimex@danimex.com](mailto:danimex@danimex.com) [www.danimex.com](http://www.danimex.com)

## Danimex SA Holding (Pty.) Ltd.

Unit 23 · Midline Business Park · Gauteng

Midrand · South Africa

Phone: +27 (0)10 596 7135 · [sa@danimex.com](mailto:sa@danimex.com)

